

Janice L. Sanchez
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EDUCATION

Ph.D. in Experimental Psychology, University of Oxford, 2010-2014
M.Sc. in Psychological Research, University of Oxford, 2008-2009
B.A. in Psychology, Political Science, minor in Spanish, Portuguese, Stanford University, 2002-2006

ACADEMIC POSITIONS

Research Fellow, University College London, UCL School of Management, Organizations and Innovation, 2014-present
Adjunct Lecturer, University College London, UCL School of Management, Organizational Behavior; Behavioral Science, 2017-present

RESEARCH INTERESTS

Emotion; emotion regulation; social cognition; judgment and decision making; creativity

PUBLICATIONS AND MANUSCRIPTS

- Sanchez, J., Tsay, C.J., & López-Pérez, B. (2025). The influence of goal orientation on gratitude at work considering prosocial motivation. *Motivation and Emotion*, Advance online publication. <https://doi.org/10.1007/s11031-024-10109-7>
- Svanås-Hoh, E., Sanchez, J., & Tsay, C. J. (2023). How momentary affect impacts retrospective evaluations of musical experiences. *Psychology of Aesthetics, Creativity, and the Arts*, 17(2).
- Fisher, C. M., Sanchez, J., Berry, J., & Xie, W. X. (2020). Who (and how many) made this? How crediting authorship affects creativity evaluations. In A. S. McKay, R. Reiter-Palmon, & J. C. Kaufman (Eds.), *Creative Success in Teams* (pp.168-188). Academic Press.
- Berry, J. W. & Sanchez, J. (2019). Perceiving entrepreneurs: Job title comparisons in warmth and competence. *Journal of Business Venturing Insights*, 12, e00145.
- López-Pérez, B., Sanchez, J., & Parkinson, B. (2016). Perceived effects of other people's emotion regulation on their vicarious emotional response. *Motivation and Emotion*, 1-9.
- López-Pérez, B., Sanchez, J., & Gummerum, M. (2015). Children's and adolescents' conceptions of happiness. *Journal of Happiness Studies*, 1-25.
- Sanchez, J. (2012). "Why can't I learn to predict my emotions?." In P. Totterdell & K. Niven (Eds.), *Should I strap a battery to my head? (And other questions about emotion)* (pp. 155-164). Charleston, SC: Createspace Independent Publishing.

Manuscripts in Preparation and Current Research Projects

Vicarious Envy and Personal Envy (with Belén López-Pérez and Brian Parkinson)

Creativity Evaluator Bias (with Colin Fisher, Philipp Cornelius, Sandra Kaya, and James Berry, incorporating new theoretical framing, target journal: *Organizational Science*)

Emotion Regulation and Financial Concerns (with Joe Gladstone and Adam Greenberg)

PRESENTATIONS

Sanchez, J., López-Pérez, B., & Parkinson, B. (2022). *Personal and vicarious envy: How do we experience our own and others' envy?* Paper presented at the Consortium of European Research on Emotion, Granada, Spain.

Sanchez, J., Tsay, C. J., & López-Pérez, B. (2022). *How goal orientation affects gratitude expression and perception.* Paper presented at the Consortium of European Research on Emotion, Granada, Spain.

Sanchez, J., López-Pérez, B., & Parkinson, B. (2020, postponed). *Personal and vicarious envy: How do we experience our own and others' envy?* Paper to be presented at the Consortium of European Research on Emotion, Granada, Spain.

Sanchez, J., Tsay, C. J., & López-Pérez, B. (2020, postponed). *How goal orientation affects gratitude expression and perception.* Paper to be presented at the Consortium of European Research on Emotion, Granada, Spain.

Fisher, C. M., Cornelius, P., Sanchez, J., & Kaya, S. (August, 2019). *Betting on the pack: The bias toward team entrepreneurs in investor crowdfunding decisions.* Paper presented at the Meeting of the Academy of Management, Boston, U.S.

Berry, J., Fisher, C. M., & Sanchez, J. (August, 2017). *On the shoulders or in the shadows of giants: The effects of creator narratives on individual creativity.* Symposium presented at the Meeting of the Academy of Management, Atlanta, U.S.

Berry, J., Fisher, C., & Sanchez, J. (October, 2016). *Giants cast long shadows: How celebrating innovation superstars negatively influences others' creativity.* Research presented at the Creativity Collaboratorium, Boston, U.S.

Sanchez, J., Simons, G., & Parkinson, B. (July, 2014). *Individual and interpersonal affective forecasting: Implicit theories of emotion and prediction recall.* Poster presented at the 17th General Meeting of the European Association of Social Psychology, Amsterdam, Netherlands.

Presentation to the public on controlling facial expressions, *Can you lie to us?* at the EROS 'Science of Emotions' event, Manchester Museum, November 2011.

Sanchez, J., Simons, G., & Parkinson, B. (August, 2011). *Interpersonal affective forecasting.* Poster presented at the International Summer School in Affective Sciences, Bogis-Bossey, Switzerland.

Sanchez, J., Simons, G., & Parkinson, B. (July, 2011). *Interpersonal affective forecasting and emotion beliefs; predicting and mispredicting feelings.* Poster presented at the 16th General Meeting of the European Association of Social Psychology, Stockholm, Sweden.

TEACHING EXPERIENCE

Organisational Behaviour: Module leader for core course (2017). Taught UCL masters in Management students and assisted with the course in 2014 and 2015, co-teaching a module. Received an average

rating of 4.11 out of 5.

Behavioural Science: Seminar instructor for course (2022, 2023). Taught four sections of UCL undergraduate Management Science students.

Negotiations: Assisted teaching MBAs “Negotiation and Bargaining” at London Business School (2016) and “Influence and Negotiations” to UCL Business Psychology masters students (2014).

Developmental Psychology: Taught University of San Diego undergraduate exchange students at St. Clare’s College, Oxford. Received a 4.7 out of 5 rating (2012).

Psychology of Relationships: Designed and taught course for the undergraduate Visiting Student Programme at St. Catherine’s College, Oxford (2011).

Emotion Predictions in Interpersonal Interaction: Designed and taught Block Practical for Oxford Experimental Psychology undergraduates. Received a 4.0 out of 5 rating (2011).

Undergraduate research advising: 2 Oxford students, 2 visiting research students

PROFESSIONAL EXPERIENCE

Analyst, UCLA Semel Institute for Neuroscience and Human Behavior, FOCUS (Families OverComing Under Stress) Project, Los Angeles, CA, 2009-2010.

User Operations Analyst, Facebook, Inc. (now Meta), Palo Alto, CA, 2007-2008.

AWARDS AND INSTITUTES

Brasenose College Completion Grant, 2013

Swiss Center for Affective Sciences Stipend, 2011

UK Social Cognition Network and Training Scheme (SCONET), Travel bursary, 2011

International Summer School in Affective Sciences (ISSAS), University of Geneva, 2011

Brasenose College Research Grant, 2010

Brasenose College Alumni Annual Fund Grant, 2010-2012

Stanford Chicano/Latino Community Academic Honors, 2003-2006

Gates Millennium Scholar, 2002-2006

PROFESSIONAL MEMBERSHIPS AND AFFILIATIONS

Academy of Management Academic Member

International Society for Coaching Psychology Affiliate

COMMITTEE AND ACADEMIC SERVICE

Ad hoc reviewer: *Basic and Applied Social Psychology*, *British Journal of Social Psychology*, *Emotion*, *Journal of Occupational and Organizational Psychology*, *Personality and Individual Differences*, *SAGE Open*

Athena Swan Committee Affiliate

LANGUAGES AND TRAINING

Fluent in Spanish; Beginners French and Portuguese
Facial Action Coding System (FACS)
Oxford Tutorial and Small Group Teaching
Basic Mediation, Santa Clara County's Dispute Resolution Program
Yoga Teacher Training (YTT)
Certificate in Cognitive Behavioural Coaching
CPD Coaching Stress Management